



NEW ENGLAND
COLLEGE *of* BUSINESS

Articulation Agreement between

**Mohawk Valley Community College and New England College of Business and
Finance**



I. PURPOSE

The purpose of this articulation agreement is to establish procedures and guidelines for students to transfer into New England College of Business and Finance (hereinafter referred to as "NECB") associate and bachelor degree programs from Mohawk Valley Community College (hereinafter referred to as "MVCC").

II. ELEMENTS OF THE AGREEMENT

A. Admission to New England College of Business and Finance

1. MVCC students in good standing and eligible MVCC graduates will be reviewed as applicants for NECB bachelor degree programs in accordance with NECB admissions policies. Applicants will be required to complete all NECB admissions requirements in place at the time of application, as specified in NECB's Academic Catalog and Student Handbook (hereinafter referred to as "NECB Catalog").
2. To be eligible for consideration, an applicant must be a graduate of MVCC or submit a letter from MVCC with information, including but not limited to, an indication that the student is in good standing, the expected date of graduation, the degree expected to be earned, and the program/major. All students must also submit an official transcript from MVCC to NECB. Upon graduation, all students must submit their final official transcript to NECB.
3. Upon acceptance and signing of the NECB enrollment agreement, students will be subject to all NECB policies, codes of conduct, and college procedures and requirements, as specified in the NECB Catalog.
4. Prior to their first course at NECB, MVCC students are required to participate in three orientations, offered through prescheduled webinars, which will acclimate them to NECB's Bachelor's programs and its learning platform. These required orientations are based on: (a) Canvas Learning Platform (LMS); (b) NECB's eLibrary; and (c) Introduction to NECB's Undergraduate Programs.

B. Credit Transferability

1. MVCC students in good standing and eligible MVCC graduates may have their files reviewed for eligibility for transfer credit for courses specified in Appendices A, B and C. Students must have earned a grade of "C" or better in a particular course to be eligible for transfer credit for that course.
2. MVCC students in good standing and eligible MVCC graduates who have not fulfilled NECB prerequisites at MVCC must complete them at NECB. Prerequisites are listed in the NECB Catalog and may vary based on the



degree program and emphasis chosen. All students must complete Information Literacy for College Success as their initial course and any applicable Math or English placement examination at NECB in accordance with academic policies specified in the NECB Catalog.

3. MVCC students must complete no less than 25 percent of their associate or bachelor degree program requirements at NECB. Credit earned at other institutions shall not exceed 75 percent of total credits required for graduation with an NECB associate or bachelor degree.
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C. Collaboration and Coordination

1. With respect to collaboration and coordination, NECB and MVCC agree to:

- a. Coordinate their efforts to facilitate a collegial and mutually beneficial relationship;
- b. Provide accurate and timely information regarding the articulation to current students and graduates of MVCC, and;
- c. Designate primary contact persons for the respective institutions to facilitate coordination of this articulation agreement and a smooth transfer for students and graduates.

2. NECB agrees to:

- a. Provide MVCC with relevant transfer information and copies of current NECB brochures and/or the NECB Catalog when requested by MVCC;
- b. Provide all MVCC graduates, staff and employees with a standard tuition discount. * Please note that NECB tuition rates are subject to change, as determined by NECB.
- c. Communicate with MVCC students and graduates via e-mail, postal mail, telephone, or other means to offer them the opportunity of enrolling in associate's and bachelor's programs at NECB;
- d. Make good faith efforts to participate in MVCC education fairs and other informational sessions when offered by MVCC upon written request;
- e. Encourage MVCC students who are attending classes at MVCC to enroll at NECB after completing their current program, and;
- f. Provide MVCC with a telephone number and a dedicated admission team for MVCC students and graduates to discuss their educational goals with a NECB advisor.



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3. MVCC agrees to:

- a. Provide NECB with relevant transfer information and current MVCC brochures, syllabi, and/or catalogs when requested by NECB;
- b. Assist NECB by actively communicating the benefits of this relationship to MVCC students and graduates;
- c. ~~Allow NECB representatives to conduct presentations and~~
~~marketing regarding NECB associate's and bachelor's degree programs;~~
- d. Waive any transcript fees for official student transcripts sent to NECB subject to institutional policies and practices;
- e. Make information available to current students and graduates regarding this articulation agreement, and;
- f. Cooperate with NECB to establish electronic data transfer of curriculum and of student records, when applicable, with student permission in accordance with all applicable laws and regulations.

This agreement is subject to change or modification by mutual written consent between the parties. It may be terminated by either party, with or without cause, upon 60 days' written notice to the other party.



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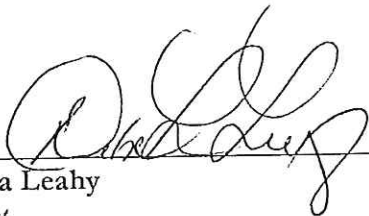

Howard E. Horton, Esq.

President

New England College of Business and Finance

4/10/17

Date

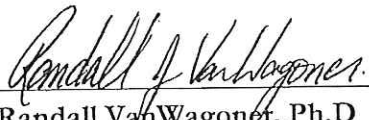

Debra Leahy

Provost

New England College of Business and Finance

4/7/2017

Date

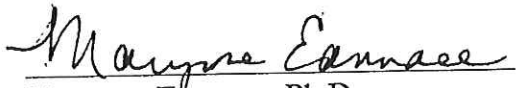

Randall Van Wagoner, Ph.D.

President

Mohawk Valley Community College

3/27/17


Date


Maryrose Eannace, Ph.D.

Vice President for Learning & Academic Affairs

Mohawk Valley Community College

Date


Lewis Kahler, Ed.D.

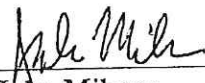
Assistant Vice President & Dean

School of Business, Education & Liberal Arts

Mohawk Valley Community College

3/29/17

Date


Jake Mihevc

Associate Dean,

Business, Cybersecurity & Computer Sciences

Mohawk Valley Community College

3/17/17

Date



Appendix B: Transfer Credits for Bachelor of Science in International Business

Course Name	Credits	NECB Course Code	Course Name	Credits (Semester Hour)
EN101 English 1:Composition	3	ENG101	English Composition I	3
EN102 English 2:Idea&Values Lit	3	ENG201	English Composition II	3
BM115 Prin of Macroeconomics	3	ECO201	Macroeconomics	3
BM110 Prin of Microeconomics	3	ECO202	Microeconomics	3
Social Science (2)	3	PSY250	Psychology	3
Social Science (2)	3	POL250	Political Science	3
MA115 Intermediate Mathematics	3	MAT205	College Algebra	3
MA110 Elementary Statistics	3	MAT305	Statistics	3
Mathematics - calculus	4	MAT350	Calculus	3
Natural Science	4	SCI 280	Environmental Science and Lab	4
AC115 Financial Accounting	3	ACC201	Accounting I	3
BM206 Business Ethics	3	MGM250	Business Ethics	3
BM251 Organizational Behavior	3	MGM305	Organizational Behavior	3
BM120 Principles of Marketing	3	MKT210	Principles of Marketing	3
AC116 Managerial Accounting	3	BUSELE	Business Elective	3
BM254 Human Resources Manag	3	BUSELE	Business Elective	3
CONCENTRATION ELECTIVE	3	BUSELE	Business Elective	3
				52



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Remaining Courses for Bachelor of Science in International Business

Transfer Credits (see Appendix B for details)		52 Credits
General Education Requirements		24 Credits
English		3 Credits
ENG305 or ENG 405	American Literature or British Literature	3
Critical Thinking and Literacy		6 Credits
INF-101	Information Literacy for College Success	3
PHI 101	Critical Thinking	3
Humanities		3 Credits
ART 301	Art History & Appreciation	3
Communication		6 Credits
COM201	Business Writing & Communication	3
COM301	Interpersonal and Organizational Communications	3
Natural Science		3 Credits
SCI 301	Anatomy & Physiology	3
Electives		3 Credits
GE Elective	GE Elective	3
International Business Core Course Requirements		24 Credits
INB 301	International Business Law and Ethics	3
INB 305	International Business and Trade	3
INB 310	Global Marketing	3
INB 320	International Supply Chain and Logistics Management	3
INB 401	International Negotiations and Culture	3
INB 405	International Finance	3
INB 410	International Economics	3
INB 420	Global Politics and Organizations	3
Business Core Course Requirements		21 Credits
ACC202	Accounting II	3
FIN305	Corporate Finance	3
FLS101	Financial Literacy	3
MGM201	Principles of Management	3
MGM301	Research Methods	3
MIS205	Management Information Systems	3
INB 450	Global Strategic Management (Capstone)	3
TOTAL CREDITS FOR COMPLETION:		69 Credits
TRANSFERRED:		52 Credits
TOTAL PROGRAM:		121 Credits